

EXCITING CHALLENGES IN THE HOME BUILDING INDUSTRY

Stages of Home Building

Related Occupations and Career Areas Average Salaries & Wages

Stage 1. Getting Started: Development and Construction Management, Financial Management, and Public Relations and Advertising

	Annual Salary	Hourly Rate
Accountant	\$48,591	\$23.36
Advertising	\$62,154	\$29.88
Auditor	\$48,591	\$23.26
Business Owner	\$56,062	\$26.95
Construction Financing	\$90,000	\$45.00
Data Base Administrator	\$68,550	\$32.96
Human Resources	\$96,663	\$46.47
Land Developer	\$49,691	\$23.89
Lawyer	\$87,972	\$42.29
Marketing	\$79,050	\$38.00
Paralegal	\$54,457	\$26.18
Payroll and Timekeeping Clerk	\$40,466	\$19.46
Personnel	\$50,000	\$23.80
PR Manager	\$96,851	\$46.56
PR Specialist	\$64,374	\$30.95
Publicity Writer	\$60,011	\$28.86
Secretary	\$33,736	\$16.22
Training and Labor Relations	\$60,312	\$29.00

Stage 2. How Should It Look – The Design: House Design, Interior Design, Selecting Plumbing Electrical and Cabinet Fixtures, and Site Selection

	Annual Salary	Hourly Rate
Architect	\$68,274	\$32.82
CAD Operator	\$46,000	\$22.00
Civil Engineer	\$92,707	\$44.57
Computer Programmer	\$61,017	\$29.34
Draftsperson	\$52,431	\$25.21
Engineer	\$91,387	\$43.94
Engineering Technician	\$54,217	\$26.07
Fabricator	\$30,110	\$14.48
Interior Designer	\$34,787	\$16.72
Manufacturer and Merchandise Displayer	\$25,187	\$12.11
Procurement Clerk	\$39,891	\$19.18
Re/Wholesale Buyer	\$49,155	\$23.63
Residential Designer	\$38,268	\$18.40
Structural Engineer	\$87,000	\$42.20
Surveyor	\$75,881	\$36.48

Stage 3. Where to Build – Breaking Ground: Determining Materials Costs and Purchasing, Zoning and Permits, Site Preparation

	Annual Salary	Hourly Rate
Construction/Building Inspector	\$60,202	\$28.94
Cost Estimator	\$59,324	\$28.52
Excavator (grading)	\$54,915	\$26.40
Heavy Equipment Operator/Mechanic	\$52,847	\$25.41
Legal Assistant	\$54,457	\$26.18
Purchasing Manager/Agent	\$87,599	\$42.12
Regional and Urban Planner	\$76,562	\$36.81
Systems Analyst	\$75,552	\$36.32
Wholesale/Retail Buyer	\$49,155	\$23.63

Stage 4. Laying a Firm Foundation: Purchasing Building Materials, Identifying Suppliers (Retail/Wholesale), Laying the Foundation/Pest Control, Framing

	Annual Salary	Hourly Rate
Architect	\$68,274	\$32.82
Building Supply Sales Person	\$26,934	\$12.94
Carpenter Framers	\$50,459	\$24.26
Concrete Pourer	\$49,792	\$23.93
Construction Manager	\$61,241	\$29.44
Craft Laborer	\$36,487	\$17.55
Credit Agent	\$54,611	\$26.26
Credit Authorizer	\$36,972	\$17.78
Credit Checker	\$36,972	\$17.78
Exterminator	\$27,378	\$13.16
Finisher	\$23,000	\$11.50
First Line Supervisor	\$64,758	\$31.13
Framer	\$52,383	\$25.19
Loan/Credit Clerk	\$43,550	\$20.94
Purchasing Manager and Agent	\$87,559	\$42.12

Stage 5. Making The Parts Work – The Interior: Electrical Wiring, Plumbing Septic Tank Sewer, HVAC and Insulation, Smart House Enhancements, and Drywall and Tapers

	Annual Salary	Hourly Rate
Dispatcher	\$37,793	\$18.17
Drywaller	\$46,410	\$22.31
Electrical Engineer	\$97,159	\$46.71
Electrician	\$45,146	\$21.70
Plumber	\$35,813	\$17.22
Electronic Engineer and Technician	\$53,861	\$25.89
Environmental Specialist Helper	\$73,668	\$35.42
HVAC Technician and Duct Installer	\$46,586	\$22.40
Laborer	\$38,514	\$18.52
Lather and Helper	\$33,833	\$16.27

Pipefitter	\$51,956	\$24.98
Plasterer	\$25,310	\$12.17
Septic Tank Installer	\$39,426	\$18.95
Smart House Technician	\$37,000	\$18.10
Structural/Reinforcement Iron Worker	\$50,037	\$24.06
Taper	\$47,546	\$22.86

Stage 6. Making It Look Good – The Exterior: Stucco Brick Siding Soffit and Fascia, Install Windows and Doors, Roofing, and Garage Driveway Patio and Sidewalks

	Annual Salary	Hourly Rate
Bricklayer	\$22,898	\$16.30
Carpentry Framers and Helpers	\$31,422	\$15.11
Concrete Mason	\$50,589	\$24.32
Construction Manager	\$61,241	\$29.44
Glazier Material and Moving Equipment Operator/Mechanic	\$44,377	\$21.34
Roofer (Helper and Laborer)	\$28,837	\$13.86
Stone Mason	\$37,793	\$18.17
Stucco Mason	\$25,310	\$12.17
Terrazzo Worker	\$40,207	\$19.33
Window and Door Fabricators	\$30,110	\$14.48

Stage 7. Making It Look Good – The Finishing Touches: Flooring, Internal Finishing (Carpentry Painting Tiling), External Finishing and Trim, Landscaping, Pest Extermination, Clean up Site

	Annual Salary	Hourly Rate
Appliance Installer	\$39,931	\$19.20
Brick/Stone Mason	\$37,793	\$18.17
Cabinet Maker	\$29,929	\$14.39
Cable Installer	\$34,776	\$16.72
Carpenter Finisher	\$50,459	\$24.26
Carpet Installer	\$41,724	\$20.06
Countertop/Vanities Installer	\$38,232	\$18.38
Electronic Home Entertainment Installer	\$37,216	\$17.89
Exterminator	\$27,378	\$13.16
Fencer	\$35,538	\$17.09
Fire/Security Alarm Installer	\$39,193	\$18.84
Gardener/Groundskeeper	\$29,896	\$14.37
Hard Tile/Marble Setter	\$33,898	\$16.30
Hardwood Flooring Installer	\$52,383	\$25.19
Intercom/Doorbell Installer	\$54,571	\$26.24
Metal Worker	\$30,000	\$14.42
Nursery Owner	\$52,263	\$25.13
Painter	\$44,348	\$21.32
Paperhanger	\$44,159	\$21.23
Plumbing Fixture Installer	\$35,813	\$17.22

Sod Layer	\$25,234	\$12.13
Telephone Installer	\$54,489	\$26.19

Stage 8. Finding the Home Owner – Moving In: Selling the House, Marketing and Sales, and Financial Closing (Legal Aspects)

	Annual Salary	Hourly Rate
Appraiser	\$26,915	\$12.94
Bankers/Mortgage Financing	\$55,481	\$26.67
Bookkeeper	\$36,555	\$17.57
Building/Construction Inspector	\$60,202	\$28.94
Handyman	\$39,019	\$18.76
Insurance Agent/Broker	\$35,775	\$17.20
Mover	\$25,651	\$12.33
Photographer	\$27,708	\$13.32
Property/Real Estate Manager	\$20,140	\$9.68
Publisher	\$33,911	\$16.30
Real Estate Agent and Broker	\$18,000	\$8.60
Real Estate Certification Instructor	\$50,730	\$24.39
Sales Engineer	\$91,066	\$43.78
Title Examiner and Searcher	\$49,172	\$23.64
Web Designer	\$52,635	\$25.21